South Dakota Dental Foundation

Thursday, November 2, 2023, via Zoom

Dr. Jon Schaack, Chair, called the meeting to order at 7:03 p.m.

PRESENT: Dr. Jon Schaack, Chairman

Mr. Ken Asheim, Vice Chair

Mr. Scott Jones, Secretary-Treasurer

Dr. Melissa Gibson
Dr. Jason Aanenson
Ms. Connie Halverson
Dr. D'Jonna Sewell
Dr. Andy Wiswall
Ms. Jessi Horsley
Dr. Jaclyn Schuler
Dr. Grant Titze
Dr. Jay Crossland

Mr. Paul Knecht, Executive Director Mrs. Melissa Afdahl, Event Manager Mrs. Tia Hertel, Membership Director

Mrs. Amy Petersen-Kolb, Program Coordinator

ABSENT: Dr. Monty Bechtold

Dr. Bryan Johnson

Mr. Bob Riter

Dr. Mark Bierschbach

Motion (Sewell/Crossland) to accept the minutes of the May 19, 2023 meeting. Motion carried.

Financial Review

Paul reported that CLA has completed the Foundation review for the second year in a row. No issues were noted in the review. Moved (Jones/Sewell) to accept the 2022 Reviewed financial statements prepared by CLA. Motion carried.

The Board discussed the cost of doing an annual review and would like to learn more about the difference between a review and a compilation. This should be an item of old business on the May meeting agenda.

2024 Budget

Motion (Asheim/Wiswall) to adopt the 2024 budget as presented by Mr. Knecht. Motion carried.

One Smile Program

Paul presented a change to the One Smile Program that would allow the Foundation to continue to administer the program by both simplifying the administration of the program and better serving the families of the

children we are attempting to help. The new process would have the family fill out the application while they are at the clinic and then the application and dental referral form are sent to the One Smile Coordinator for review and acceptance. The coordinator will confirm acceptance into the Program on the same day, allowing the dental clinic to schedule surgeries in a timelier manner and increasing the likelihood of the family accepting, and keeping, the surgical appointment. The dental clinic will inform the hospital that the case is to be billed to the One Smile Program at the agreed upon rate. The hospital will bill the Foundation as they have in the past. It was moved (Sewell/Asheim) to accept the new protocol for accepting patients into the One Smile Program. Motion carried.

Strategic Plan

The Board reviewed a draft of the strategic plan. Dr. Schaack and Paul will add metrics to the strategies and present the plan for adoption by the Board during the May meeting.

Future Fundraising

Paul shared that Jan has indicated that she would like some additional help from the SDDA office staff in preparing for the "Lucky Chance" raffle. The Board agreed that we should provide all the support needed and asked if Jan could provide a list of tasks that need to be completed for the raffle in order for the SDDA staff to create standard operating procedures for the raffle.

The Board discussed ideas for making the waiting line less onerous for both the volunteers and the ticket purchasers including making "combo packs" available to purchase in advance, online. The Board agreed to offer an additional "combo pack" for just the upper-tier prizes with a higher price tag.

The Board is in support of doing additional fundraising during the golf tournament on behalf of the Wellbeing Program. Ideas include selling mulligans and purchasing a drive from the golf pro.

Reports

Staff provided reports on the following Foundation programs: Sioux Empire Smiles; Donated Dental Services Program; Sunshyne Smiles Program; Emergency Department Referral Program; and, Dental Student Scholarships

Youth & Family Services Grant Application

Motion (Horsely/Crossland) to fund the grant application from Youth & Family Services. Motion carried.

Meeting adjourned 8:15 p.m.

Respectfully submitted,

Paul Knecht

Executive Director